

**MEDIA CONTACT:**

Jane Smith

616.446.9919

[jsmith@rollstream.com](mailto:jsmith@rollstream.com)**OWENS & MINOR EXTENDS ROLLSTREAM RELATIONSHIP AND FOCUSES STRATEGY FOR SUPPLIER COMMUNITY MANAGEMENT USING ROLLSTREAM'S TRADING PARTNER RELATIONSHIP MANAGEMENT SOLUTION**

**Fairfax, VA, March 13, 2008** – RollStream Inc., the leading enterprise social networking application in the supply chain collaboration space, today announced that Owens & Minor has confirmed its continued relationship with the company and increased the level of service to enable business-to-business process alignment and supplier profit maximization using RollStream portal communities.

Owens & Minor, a fortune 500 company, is the nation's leading distributor of national medical/surgical supplies to hospitals and integrated healthcare systems. The company originally partnered with RollStream in March 2006 to manage inter-company communications associated with its acquisition of McKesson's acute care, medical and surgical supply distribution business unit. Since this initial project, RollStream's on-demand Trading Partner Relationship Management (TRM) platform has been responsible for the management of over 1,200 individual supplier relationships and coordination of emphasis supplier marketing with over 300 field-sales representatives.

"With RollStream's community collaboration platform, we have now organized our suppliers around a single communications utility that provides our management team the visibility to be proactive and manage supply risk more effectively," said Gavin Jeffs, Vice President, Supplier Relations at Owens & Minor. "The next step in our relationship is to leverage the business-to-business process management applications of RollStream and its supplier portal community interface to drive maximum profit and deliver increased customer value."

With the base TRM platform in place, Owens & Minor will next implement RollStream's integrated process management module for automated supplier registration and onboarding. In addition, the company plans to extend the use of RollStream's portal community interface to

establish a common interface for the sharing of supplier profile and sales tracing information, compliance activities and performance management accountability.

“Our relationship with Owens & Minor is a classic example of how RollStream’s customers are looking for value-based partnerships versus software tools,” said Nick Parnaby, EVP Client Delivery & Product Management at RollStream. “We are proud that the results they have achieved with RollStream and the strategic value of the platform have led to this increased commitment and renewed partnership.”

#### **About Owens and Minor**

Owens & Minor, Inc., a FORTUNE 500 company headquartered in Richmond, Virginia, is the leading distributor of national name-brand medical and surgical supplies and a healthcare supply chain management company. With a diverse product and service offering and distribution centers throughout the United States, the company serves hospitals, integrated healthcare systems, alternate care locations, group purchasing organizations, the federal government and consumers. Owens & Minor provides technology and consulting programs that enable healthcare providers to maximize efficiency and cost-effectiveness in materials purchasing, improve inventory management and streamline logistics across the entire medical supply chain—from origin of product to patient bedside. The company also has established itself as a leader in the development and use of technology. For news releases, or for more information about Owens & Minor, visit the company Web site at [www.owens-minor.com](http://www.owens-minor.com).

#### **About RollStream**

**RollStream, Inc.**, is an enterprise platform for trading partner relationship management (TRM). Our zero-install Web application allows businesses to organize, communicate and control trading partner activities using secure and private enterprise social networks. Unlike the manual process in which trading partners are managed today, RollStream enables our customers to extend their capabilities beyond the enterprise, aligning all the people who contribute to the business-to-business trading partner lifecycle. Visit us at [www.rollstream.com](http://www.rollstream.com).

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